

Teliris

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TELIRIS EXPANDS GLOBAL OPERATIONS WITH OPENING OF WALL STREET OFFICES AND STATE-OF-THE ART DEMONSTRATION FACILITY

Leading Telepresence Company Adds Three Sales and Marketing Executives to Support Record Customer Deployments

NEW YORK, N.Y. – April 2, 2008 — Teliris, the leading provider of telepresence solutions, holding 44 percent of the global market share, today announced the opening of its Wall Street offices in New York City, complete with the most advanced telepresence technology showcased within its state-of-the-art, on-site demonstration facility.

The new 17,000 square foot offices, located at 55 Broadway in New York City's financial district, will include Teliris' fifth generation solution as well as a specialized research and development lab. The lab will be dedicated to the growth of the next generation of collaboration technologies. Teliris was previously located at 369 Lexington Avenue in New York City's midtown area.

Teliris has also added three executives to head up day-to-day sales and marketing initiatives to further scale the company as it continues to lead paying deployments of telepresence systems worldwide.

To further facilitate Teliris' expansion, Jim Kaufold joins Teliris from Orange Business Services as Senior Vice President of Global Sales, responsible for developing Teliris' direct and indirect sales channels. Concurrently, Bob Johnson signs on with the company from Cisco Services as the Senior Vice President of Marketing & Product Management with overall leadership responsibility for developing and implementing the company marketing strategy. At the company's European headquarters in London, Tony Smith joins Teliris from Polycom as Vice President of European Sales, with the directive to establish and lead a European sales organization designed to promote the Teliris solution to a wider range of prospects in their local language.

"Each of these strategic hires are key to our continued success and innovative leadership in the telepresence industry," said Marc Trachtenberg, Teliris CEO and co-founder. "Jim, Bob and Tony were chosen specifically for their superior leadership skills and experience to help further Teliris' global expansion as the telepresence industry leader with the largest number of room installations and the most immersive meeting experience available today."

About Teliris:

Founded in 2001, Teliris develops, implements and manages the world's most widely deployed telepresence systems, realistically replicating the human dynamics of a live meeting. Teliris has over 200 deployments in over 22 countries with the largest installed base of Fortune 500/FTSE 100 companies, including Pearson plc, GlaxoSmithKline, QUALCOMM and Royal Bank of Scotland, among others. Headquartered in New York and London, the company combines a fully managed service with end-to-end integration that offers businesses a 24/7 multipoint capability with a 99%+ availability guarantee, ensuring they can respond and collaborate as needed. In 2007, Fidelity Ventures and Columbia Capital took a major equity stake in Teliris. For further information regarding Teliris, visit the company's web site at www.teliris.com or email Teliris at info@teliris.com.