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## Teliris

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## TELIRIS ANNOUNCES TELEPRESENCE INSTALLS FOR OVER 50 ROOMS FROM 11 GLOBAL COMPANIES

*Customers Include Fidelity, Sony Ericsson, QUALCOMM, Tate & Lyle, Royal Bank of Scotland, Merck and Others*

**San Diego, CA - June 4, 2007** — Teliris, the leading full-service provider of telepresence solutions, today announced installs for more than 50 new virtual meeting rooms from 11 global companies, adding to its established lead as the frontrunner in paying customer deployments.

These new customers include Fidelity, Sony Ericsson, QUALCOMM, Tate & Lyle, Royal Bank of Scotland and Merck, as well as several confidential others including an international media entertainment company; a major consumer product conglomerate; one of the largest tobacco manufacturers; a preeminent international bank; and a major telecommunications group. Together these customers will account for more than 50 VirtuaLive™ meeting room installations. These clients evaluated several other telepresence solutions including Cisco Telepresence, HP Halo and Polycom RPX and selected Teliris VirtuaLive, Teliris' suite of fourth-generation solutions.

In addition, these customers have stated cumulative installation goals that will double the number of rooms in the coming year.

"Teliris has always set the pace in the telepresence market with the largest number of installed customer virtual meeting systems worldwide," said Marc Trachtenberg, Teliris CEO. "We are continuing to add paying customers and orders at a faster rate than any other telepresence company. These additional orders will increase our market leadership position, confirming our strategy as the only telepresence solution that offers the product line flexibility that meets the individual needs of our customers. The choices we offer allow our customers to fundamentally change the way they do business by reducing costs, increasing productivity and addressing business continuity challenges."

Teliris installs a broad range of immersive virtual collaboration solutions ranging from its VirtuaLive™ 360 and Unified offerings to VirtuaLive™ Modular, the first and most cost-effective telepresence offering that is designed to easily fit within a company's existing conference rooms. All Teliris solutions include its unique end-to-end managed service and support.

**About Teliris Ltd**

Founded in 2001, Teliris develops, implements and manages the world's most widely deployed telepresence systems, realistically replicating the human dynamics of a live meeting. Teliris has deployments in 19 countries with the largest installed base of Fortune 500 companies, including Pearson plc, GlaxoSmithKline and Royal Bank of Scotland, among others. Headquartered in New York and London, the company combines a fully managed service with end-to-end integration that offers businesses a 24/7 multipoint capability with a 99%+ availability guarantee, ensuring they can respond and collaborate as needed. In 2007, Fidelity Ventures and Columbia Capital took a major equity stake in Teliris. For further information regarding Teliris, visit the company's web site at [www.teliris.com](http://www.teliris.com) or email Teliris at [info@teliris.com](mailto:info@teliris.com).