



Teliris Ltd.  
369 Lexington Avenue  
New York, NY 10017  
T: +1 212 490 1065  
F: +1 212 983 2707

Teliris Ltd.  
6 Braham Street, 3rd Fl.  
London E18EE  
T: +44 2074 811 600  
F: +44 2077 022 330

## Teliris

### CONTACT:

Shanley Stern Gravel  
212-455-8076  
[sgravel@cooperkatz.com](mailto:sgravel@cooperkatz.com)

Nick Sowards  
212-455-8008  
[nsowards@cooperkatz.com](mailto:nsowards@cooperkatz.com)

## TELIRIS LAUNCHES THE FIRST INTEROPERABLE PLATFORM TO CONNECT TELEPRESENCE SYSTEM FROM OTHER VENDORS

*Telepresence Gateway Allows Teliris Customers to Connect to Standard Virtual Meeting Offerings, Legacy Videoconferencing, Audio and Desktop Elements*

**San Diego, CA - June 4, 2007** — Teliris, the leading full-service provider of telepresence solutions, today announced the release of the first available interoperable platform that allows Teliris customers to connect to competing standard telepresence systems as well as legacy videoconferencing, audio and desktop conferencing systems and Web-enabled devices such as mobile phones and PDAs. This groundbreaking offering by Teliris is the first step toward solving the industry challenge of interconnectivity between different telepresence systems.

Integrated into the Teliris VirtuaLive™ meeting experience powered by Teliris' proprietary DSM technology, the introduction of the Telepresence Gateway marks the first time a telepresence meeting can be held between two or more vendor systems. It also enables traditional videoconferencing and other video devices to connect. The Telepresence Gateway is designed specifically for Teliris customers to optimize their telepresence experience and still have the ability to connect to other standard systems. It is a unique offering resulting from Teliris' long history of virtual meeting expertise, customer demand and deep relationships with its industry partners.

"As the leader in telepresence for over six years, we needed to jumpstart the move toward widespread adoption of interconnectivity," said Marc Trachtenberg, Teliris CEO and cofounder. "We also felt that it was essential for the industry to work together to set the standard for telepresence interoperability to ensure that all users experience the ultimate natural meeting experience."

Orders have already been placed for the Telepresence Gateway and will officially be available to Teliris customers by mid-August 2007.

In conjunction with its launch of the Telepresence Gateway, Teliris is enhancing its currently available Infinet network offering, which provides a secure connection to legacy videoconferencing, all at the 99+ percent reliability provided through its fully managed service.

With Teliris' groundbreaking interconnectivity platform in place, Teliris will continue to expand its features that will enhance eye contact, clarity of image, audio directionality and diagnostic capability across all disparate telepresence systems.

**About Teliris Ltd**

Founded in 2001, Teliris develops, implements and manages the world's most widely deployed telepresence systems, realistically replicating the human dynamics of a live meeting. Teliris has deployments in 19 countries with the largest installed base of Fortune 500 companies, including Pearson plc, GlaxoSmithKline and Royal Bank of Scotland, among others. Headquartered in New York and London, the company combines a fully managed service with end-to-end integration that offers businesses a 24/7 multipoint capability with a 99%+ availability guarantee, ensuring they can respond and collaborate as needed. In 2007, Fidelity Ventures and Columbia Capital took a major equity stake in Teliris. For further information regarding Teliris, visit the company's web site at [www.teliris.com](http://www.teliris.com) or email Teliris at [info@teliris.com](mailto:info@teliris.com).